

BEFORE THE ARIZONA CORPORATION COMPONIES NOT COMPUSSION

WILLIAM A. MUNDELL **CHAIRMAN**

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JIM IRVIN **COMMISSIONER** MARC SPITZER **COMMISSIONER**

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IN THE MATTER OF THE APPLICATION OF GATES COMMUNICATIONS, INC. FOR A CERTIFICATE OF CONVENIENCE AND NECESSITY TO PROVIDE COMPETITIVE RESOLD INTEREXCHANGE TELECOMMUNICATIONS SERVICES, EXCEPT LOCAL EXCHANGE SERVICES.

DOCKET NO. T-03993A-01-0128 DECISION NO. 64068

ORDER

Open Meeting October 2 and 3, 2001 Phoenix, Arizona

BY THE COMMISSION:

Having considered the entire record herein and being fully advised in the premises, the Arizona Corporation Commission ("Commission") finds, concludes, and orders that:

FINDINGS OF FACT

- 1. On February 13, 2001, Gates Communications, Inc. ("Applicant" or "Gates") filed with the Commission an application for a Certificate of Convenience and Necessity ("Certificate") to provide competitive resold interexchange telecommunications services within the State of Arizona.
- 2. In Decision No. 58926 (December 22, 1994), the Commission found that resold telecommunications providers ("resellers") were public service corporations subject to the jurisdiction of the Commission.
- 3. Applicant is a Washington corporation, authorized to do business in Arizona since 2001.
- Applicant is a switchless reseller, which purchases telecommunications services from 4. a variety of carriers.
- 5. On March 9, 2001, the Commission's Utilities Division Staff ("Staff") filed its Staff Report in this matter. In its Staff Report, Staff stated that Gates Communications, Inc. provided financial statements for the ten months ending October 31, 2001. These financial statements list

assets of \$518,650, total equity of \$105,361, and a net income of \$128,267. Based on the foregoing, Staff believes that Gates lacks sufficient financial resources to be allowed to charge customers any prepayments, advances, or deposits. In its application, Gates stated that it does not charge its customers any prepayments, advances, or deposits.

- 6. Staff recommended approval of the application subject to the following conditions, that:
 - (a) The Applicant shall comply with all Commission rules, orders, and other requirements relevant to the provision of intrastate telecommunications service;
 - (b) The Applicant shall maintain its accounts and records as required by the Commission;
 - (c) The Applicant shall file with the Commission all financial and other reports that the Commission may require, and in a form and at such times as the Commission may designate;
 - (d) The Applicant shall maintain on file with the Commission all current tariffs and rates, and any service standards that the Commission may require;
 - (e) The Applicant shall comply with the Commission's rules and modify its tariffs to conform to these rules if it is determined that there is a conflict between the Applicant's tariffs and the Commission's rules;
 - (f) The Applicant shall cooperate with Commission investigations of customers complaints;
 - (g) The Applicant shall participate in and contribute to a universal service fund, as required by the Commission;
 - (h) The Applicant shall notify the Commission immediately upon changes to the Applicant's address or telephone number;
 - (i) If at some future date, the Applicant wants to charge any prepayments, advances, or deposits, it must file information with the Commission that demonstrates the Applicant's financial viability. Upon receipt of such filing, Staff will review the information provided and the Commission will make a determination concerning the Applicant's financial viability and whether customers' prepayments, advances, or deposits should be allowed.
 - (j) The Applicant's intrastate interexchange service offerings should be classified as competitive pursuant to A.A.C. R14-2-1108;
 - (k) The rates proposed by the Applicant in its most recently filed tariffs should be

approved on an interim basis. The maximum rates for these services should be the maximum rates proposed by the Applicant in its proposed tariffs. The minimum rates for the Applicant's competitive services should be the Applicant's total service long run incremental costs of providing those services;

- (I) In the event that the Applicant states only one rate in its proposed tariff for a competitive service, the rate stated should be the effective (actual) price to be charged for the service as well as the service's maximum rate, and;
- (m) The Applicant shall certify that all notification requirements have been completed.
- 7. Staff also recommended approval of Gates Communications, Inc.'s application subject to the following conditions:
 - (a) That the Applicant file conforming tariffs within 30 days of an Order in this matter, and in accordance with the Decision;
 - (b) That the Applicant file in this Docket, within 18 months of the date it first provides service following certification, sufficient information for Staff analysis and recommendation for a fair value finding, as well as for an analysis and recommendation for permanent tariff approval. This information must include, at a minimum, the following:
 - 1. A dollar amount representing the total revenue for the first twelve months of telecommunications service provided to Arizona customers by Gates Communications, Inc. following certification, adjusted to reflect the maximum rates that the Applicant has requested in its tariff. This adjusted total revenue figure could be calculated as the number of units sold for all services offered times the maximum charge per unit.
 - 2. The total actual operating expenses for the first twelve months of telecommunications service provided to Arizona customers by the Applicant following certification.
 - 3. The value of all assets, listed by major category, including a description of the assets, used for the first twelve months of telecommunications services provided to Arizona customers by the Applicant following certification. Assets are not limited to plant and equipment. Items such as office equipment and office supplies should be included in this list.
 - (c) Gates Communications, Inc.'s failure to meet the condition to timely file sufficient information for a fair value finding and analysis and recommendation of permanent tariffs shall result in the expiration of the Certificate of Convenience and Necessity and of the tariffs.
 - 8. The Staff Report also stated that Applicant has no market power and the

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reasonableness of its rates would be evaluated in a market with numerous competitors.

- 9. On June 21, 2001, a Procedural Order was issued requiring exceptions to the Staff Report or a request that a hearing be set, to be filed by August 29, 2001. No exceptions were filed to the Staff Report, nor did any party request that a hearing be set.
- 10. On July 18, 2001, Gates filed Affidavits of Publication indicating compliance with the Commission's notice requirements.
- 11. On August 29, 2000, the Arizona Court issued its Opinion in <u>US WEST</u> Communications, Inc. v. Arizona Corporation Commission, 1 CA-CV 98-0672, holding that "the Arizona Constitution requires the Commission to determine fair value rate bases for all public service corporations in Arizona prior to setting their rates and charges."
- 12. On October 26, 2000, the Commission filed a Petition for Review to the Supreme Court.
 - 13. On February 13, 2001, the Commission's Petition was granted.

CONCLUSIONS OF LAW

- 1. Applicant is a public service corporation within the meaning of Article XV of the Arizona Constitution and A.R.S. §§ 40-281 and 40-282.
- 2. The Commission has jurisdiction over Applicant and the subject matter of the application.
 - 3. Notice of the application was given in accordance with the law.
- 4. Applicant's provision of resold interexchange telecommunications services is in the public interest.
- 5. Applicant is a fit and proper entity to receive a Certificate for providing competitive resold interexchange telecommunications services in Arizona.
- 6. Staff's recommendations in Findings of Fact No. 6 and 7 are reasonable and should be adopted.

ORDER

IT IS THEREFORE ORDERED that the application of Gates Communications, Inc. for a Certificate of Convenience and Necessity for authority to provide competitive resold interexchange

telecommunications services, except local exchange services, is hereby granted, except that Gates shall not be authorized to collect any prepayments, advances, or deposits.

IT IS FURTHER ORDERED that Gates Communications, Inc. shall comply with Staff's recommendations as set forth in Findings of Fact Nos. 6 and 7.

IT IS FURTHER ORDERED that within 30 days of the effective date of this Decision, Gates Communications, Inc. shall notify the Compliance Section of the Arizona Corporation Commission of the date that it will begin or has begun providing service to Arizona customers.

IT IS FURTHER ORDERED that this Decision shall become effective immediately.

BY ORDER OF THE ARIZONA CORPORATION COMMISSION.

COMMISSIONER

COMMISSIONER

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IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive Secretary of the Arizona Corporation Commission, have hereunto set my hand and caused the official seal of the Commission to be affixed at the Capitol, in the City of Phoenix, this 4 day of October 2001.

BRIAN C. MENEIL

EXECUTIVE SECRETARY

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